



WHEN IT COMES TO OPTIMIZING YOUR
I.T. INFRASTRUCTURE

THINK...

AHEAD



THINK LOOK

THINK AHEAD

Manufacturers of information technology are great at making better, more sophisticated software and equipment that solves pressing technology needs – collectively optimizing the processing power of servers, eliminating duplication of data in storage devices, maximizing disk drive capacities, and generally greening up technology offerings.

These technology innovations are valuable, although keeping up to date with them can be a full time job. Not to mention the challenges around understanding and actually applying those products in a cost-efficient and effective manner to solve your business needs.

That's why you should Think Ahead.

Ahead enables you to do IT better. We provide unique insight from multiple different backgrounds and disciplines to determine where your focus should be. These backgrounds range from implementation experts to Infrastructure Executives. The diversity provides effective communication and well rounded solutions that address your needs.

You excel by focusing on the right things. Now you need people that do things right to keep you there.

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LOOK AHEAD

Technology manufacturers not only support the Value Added Reseller business model, they are creating processes, policies and procedures to ensure its success. Ahead is a product of this transition.

The members of our team were carefully selected to understand customer's goals and deliver products and services that meet your needs. Our diverse expertise is ideally suited to identify with all aspects of your IT infrastructure, ensuring your global vision becomes a reality.

The Ahead sales, engineering and services team is a valuable asset to you when investing in IT. We excel at understanding and developing realistic Total Cost of Ownership (TCO) and Return On Investment (ROI) models that assist you in justifying budget allocations. We then work with suppliers to help find and create financial packages that maximize these models for you.

We go to such great lengths because we understand that technology deployment is only successful when the implementation produces the performance, fiscal and business results intended.

While our right brain fiscal adeptness might wow you, our left brain penchant for grasping new ideas and theories, along with our customer first mentality, will win you over. Ahead thrives on transforming your vision into workable solutions by sharing your passion for Information Technology and its pivotal role in the success of your enterprise. We dedicate ourselves to understanding every aspect of your business while seeking opportunities for improvement and keeping your objectives in clear focus. While accomplishing this, we do everything we can to make all of your interactions with us valuable and productive.

You can't see into the future, but when you are working with the right partners you can certainly shape IT.

PLAN

PLAN AHEAD

Several areas of the technology industry are going through revolutionary change. This change is necessary given new regulation, increasing power and space issues, shrinking budgets and the unrelenting demands on your team to do more with less.

So much innovation, so many products, where do you begin? You begin by ignoring the products and focusing on the concepts.

The concepts that are leading the charge to do IT better are Virtualization, Archiving and Data Recovery.

Virtualization

Innovation around information technology is escalating at a rapid rate. Immediate access and retrieval of data by end users 24 hours a day, 365 days a year is no longer a luxury, it is a necessity. Access is not the only new demand. Deploying applications and technology in a fraction of the time is now a standard expectation. Traditional technology solutions and processes that govern them are unable to cope with these newly defined demands.

Virtualization is the first step in providing a true service level based IT infrastructure uninhibited by the constraints of technology or unforeseen and uncontrollable events. As you strive to align business requirements with information technology, it is imperative that your infrastructure promotes a flexible and unencumbered response to these business challenges. The implementation of multiple virtualization technologies keeps you ahead of user demand while enabling your IT operations with greater flexibility, scalability, improved efficiencies, and cost reductions.

Ahead technology professionals can make virtualization real to your business. We are committed to helping you fully utilize the technology investments you already have in place while staying ahead of future requirements. By combining best-in-class technologies with unparalleled know-how, we help you arrive at solutions that deliver meaningful results with a direct and measurable impact to your bottom line.

Archiving

Storage requirements in today's business climate are in a constant state of change. It is no longer sufficient to just store data for as long as space permits and then delete it. Regulatory compliance, massive data creation, decentralization, globalization, mobile workforces and ever-changing data formats complicate the issue. Because of stricter compliance requirements and litigation concerns, companies must truly have control of and manage their data storage retention policies. At the same time, it is extremely expensive to store data with technologies that are not designed for long-term retention.

By analyzing your storage environment and working with internal policy-makers and stakeholders, Ahead archiving experts help you define retention requirements and methodologies that provide sustainable service levels that meet your goals. We then assess which technology best fits your long-term retention strategies and will design an archive solution that satisfies established objectives.

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PLAN MOVE

Recovery

Since information is so vital to your organization, it only makes sense that you will do everything within your power to keep it. In today's highly regulated environment, compromising data may not only lead to a loss of vital information, it could have serious legal ramifications. Accidental deletions, natural disasters, power outages and other unforeseen crises can seriously impede business continuity, regulatory compliance and general operation of your enterprise.

A plan for consistent, timely data replication assures that your organization remains viable under extraordinary conditions. Ahead can help you develop that plan.

The speed of today's business environment mandates the need for data accessibility and sustainability for both local and remote replication strategies. In either instance, our skilled professionals give you added product knowledge and system architecture expertise that ensures your data remains intact, accessible and protected through the most demanding circumstances.

Remote data centers equipped with advanced recovery systems enable you to seamlessly redirect applications to a synchronized location across town, in another state or even on another continent.

The Ahead team has vast experience operating complex, multi-site, and in many instances, global IT infrastructures. They understand the day-to-day challenges you face because they have been in the same position. As a result, you have the added resources to strategically plan your IT systems when trouble-shooting and problem-solving compete to monopolize all of your time.

Your infrastructure needs to provide immediate, uninterrupted access to critical data from wherever, whenever; therefore, planning ahead to eliminate potential system vulnerabilities is imperative.

MOVE AHEAD

Ahead's Technical Architects, Sales Teams and Service Delivery Professionals assess, architect and deploy solutions to companies of all sizes.

Ahead's comprehensive, tailored assessments and studies provide a solid foundation on which to build your future. Our focus is to educate you on where you are and what options you have to improve your position. These are not product centric solutions intended to sell more hardware; they are strategic initiatives that help you to comprehend and determine the value of certain concepts in your environment. Our analysis goes well beyond product and marketing hype to deliver environment and resource specific solutions. In a highly commoditized world dominated by *me too* thinking, you will appreciate the depth of knowledge and experience our team represents.

Once the conceptual strategy is set, it is time to *move Ahead*. Ahead can help with product evaluations, implementation plans, and procurement options. Our value is tremendous in each one of these areas based on our multiple supplier relationships, and our experienced implementation team.

Our value continues after the configuration, purchase, and installation of equipment. Ahead offers a number of ways you can continue to tap into our knowledge base, further ensuring the optimized performance and health of your environment. We offer flexible engagements that enable you to allocate resources according to workflow demand. An example is our Virtual Employee for use when you need qualified, highly skilled resources that can step into nearly any scenario and produce immediate positive results. Moreover, it enables you to diminish the cost and obligations of permanent, full-time employee relationships.

No matter what your business need, Ahead can help you do IT better.

THINK LOOK PLAN MOVE

